

WAIS Inc. Price List

	Single Processor	Multiple Processor
Products		
WAISserver 2.0	\$15,000	\$50,000
Purchase includes software, documentation, and first year support and maintenance (<i>see below</i>)		
Additional servers (<i>same site or campus</i>)	\$7,500	\$17,500
Site license for WAISserver	\$60,000	\$135,000
Enterprise License for WAISserver	\$160,000	\$225,000

Support and Maintenance

First year support is included in purchase price. Includes updates, bug fixes, technical support and training information.	INCLUDED	INCLUDED
WAISserver support (<i>per year/per server</i>)	\$5,000	\$10,000
Site-Level support (<i>per year/per site</i>)	\$20,000	\$22,500
Enterprise-Level support (<i>per year/per enterprise</i>)	\$40,000	\$45,000

Trials

<i>Evaluation Trial</i>	FREE
30-day trial use of WAISserver electronically downloaded from the WAIS Inc. distribution server.	

Bundling, OEM, and co-development relationships invited. Dealer, value-added reseller and integrator inquiries invited. Multi-processor hosts may be used with a single-cpu license so long as the WAIS processes do not require multiple, dedicated cpu's. Volume discounts are available.

Prices effective December 1, 1994. All prices are subject to change without notice. 3% discount for pre-payment. 60-day money back guarantee for all WAIS Inc. products, less \$5,000 to cover support and services rendered.



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1040 Noel Drive Menlo Park, CA 94025 Web URL: <http://www.wais.com/> 415-617-0444 info@wais.com

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WAIS Inc. International Price List

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WAISserver 2.0	\$17,250	\$57,500
Purchase includes software, documentation, and first year support and maintenance (<i>see below</i>)		
Additional servers (<i>same site or campus</i>)	\$8,625	\$20,200
Site license for WAISserver 2.0	\$69,000	\$155,250
Enterprise license for WAISserver 2.0	\$184,000	\$258,750

Support and Maintenance

First year support is included in purchase price. Includes updates, bug fixes, technical support and training information.	INCLUDED	INCLUDED
WAISserver support (<i>per year/per server</i>)	\$5,500	\$11,500
Site-level support (<i>per year/per site</i>)	\$22,000	\$25,900
Enterprise-level support (<i>per year/per enterprise</i>)	\$44,000	\$51,750

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All prices are quoted in U.S. dollars.



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